

## VanillaIP "Go Free" Promo Terms & Conditions

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VanillaIP is delighted to be able to share the exploding Hosted PBX market with partners able to now claim 6 months free Smart User licenses on over target success. Terms & Conditions of this promo below:

1. All partners will receive a Monthly Target. Free Licenses are based on users over this Target
2. The free licence is the base Smart User Rental and the free duration is 6 months. Only the Smart user seat is FOC and other services are still chargeable at the appropriate Band
3. Targets will be discussed with your Account Manager
4. Monthly target is cumulative and any shortfall will carry to the following month
5. If a partner exceeds the target for the month (or cumulative performance to date) they will be entitled to free Smart User licenses for 6 months for those connections above target
6. Those free licenses will then be deducted from the cumulative performance figure to ensure the new chargeable business must return to the target level before further free licenses can be earned (see example model below)

Month	Month 1	Month 2	Month 3	Month 4	Month 5
Target	40	40	40	40	40
Cumulative target	40	80	120	160	200
Score	75	30	75	80	50
Available	35	-10	25	40	10
Free taken	35	0	25	40	10

7. Promo only applies to New Business of over 10 users
8. Partner MUST apply for exemption to be added by 28<sup>th</sup> of each month by emailing [smartfree@vanillaip.com](mailto:smartfree@vanillaip.com)
9. Free Smart User licences will be applied with tariff exception in Uboss on a business by business basis
10. Promo only available on to partners on VanillaIP Prime tariffs
11. VanillaIP reserve the right to withdraw the promo at any time
12. VanillaIP reserve the right to claim back free licences if contributing over target users are subsequently disconnected. In this event there will be an ad hoc time expired charge applied
13. There are no targets for new partners for 6 months
14. There is no upper limit to the number of free licenses that can be claimed
15. The promo will run until the end of June